

OUR STRATEGIC VALUE CREATION

OUR THREE-PRONGED GROWTH STRATEGY

Maximising
Cash
Generators

Expanding
Core
Business

Stepping
Out

OUR CAPITALS AND INPUTS

OUTPUTS

F STRONG FINANCIAL POSITION

- Total equity attributable to holders of Stapled Securities **RM13.1 bil**
- Total financing **RM2.4 bil**
- Total assets **RM18.1 bil**



To read more, refer to The CFO's Review on pages **70 to 71** and KLCCP Stapled Group 5-Year Financial Highlights and Summary on pages **72 to 75**.

- **RM1.5 bil** Revenue
- **RM0.9 bil** Profit for the year
- **38.00 sen** Distribution per Stapled Security

P PORTFOLIO OF DIVERSE, ICONIC ASSETS AND MANAGEMENT SERVICES

- Iconic and high-quality asset
 - **5 Offices (2 GBI Certified)**
 - **2 Retails**
 - **1 Hotel**
- Property Value **RM15.7 bil**



To read more, refer to Our Iconic Portfolio on pages **7 to 13** and Operations Review on pages **84 to 109**.

- Office: **5.6 mil sq. ft.** NLA
- Retail: **1.1 mil sq. ft.** NLA
- Hotel: **629 rooms**
- Facilities managed: **25**
- Car park bays managed: **14,815**

K DEEP KNOWLEDGE AND STRONG CAPABILITIES

- Deep Real Estate Experience
- Digital Enablers to create value through innovation
- Specialised facilities management expertise
- Strong capital management expertise
- Deep industry knowledge of Boards and management team



To read more, refer to KLCCP and KLCC REIT Boards of Directors on pages **132 to 141** and Management Team on pages **142 to 148**.

- Strong governance structure and transparency
- Right Board composition, balance of independence and diversity in effectively discharging responsibilities
- Enhanced employee skillset and capabilities

E ENGAGED AND INSPIRED EMPLOYEES

- Total Employees
 - **946** permanent
 - **20** contract
- High performing talents and future driven culture



To read more on People, refer to online Sustainability Report.

- Initiatives on employee compensation and wellbeing
- Improvement on safety performance

N NATURAL RESOURCES

- **50 acres** of KLCC Park (green lung) with **1,700 trees**
- **1,062,818 m³** of water consumed in our buildings
- **99,076,000 kWh** of electricity consumed in our buildings



To read more on our Environmental practices, refer to online Sustainability Report.

- Minimised environmental impact
- Achievement of sustainability roadmap 2022 targets
- Crafting Climate Change aspiration
- Strategic collaboration towards green mobility and renewable

R TRUSTED RELATIONSHIPS WITH STAKEHOLDERS

- High integrity, trust and transparent communication with our key stakeholders



To read more, refer to Stakeholder Management on pages **46 to 51**.

- Focused engagements with key stakeholders towards survivability and growth
- Community wellbeing and positive social impact

OUR STRATEGIC VALUE CREATION

OUTCOMES AND VALUE CREATION

TRADE-OFFS

- **Ranked 1st** in the MREITs industry
 - By market capitalisation: **RM12.1 bil**
 - By property value: **RM15.7 bil**
- **13.1%** Distribution per Stapled Security growth

- Annual total return: **8.1%**
- **AAA/Stable** rating reaffirmed by RAM Ratings for KLCC REIT and Suria KLCC Sukuk Murabahah Programme

Financial capital is applied to enable us to execute our growth strategy and in mitigating risks to sustain performance typically with positive impact on Portfolio, Employees, Knowledge and Relationships capitals. This however may impact our Portfolio capital with reduced financial allocation towards capital expenditure and investments.

PROSPERITY : Advancing Economic Resilience

- Average occupancy rate
 - Office: **100%**
 - Retail: **92%**
 - Hotel: **44%**

- Retail tenant sales growth outperformed pre-Covid levels
- Secured **7** new car park locations with **1,604 car park bays**

Investing in asset enhancement initiatives and reducing the environmental footprint will benefit the Natural, Knowledge, Employees and Relationships capitals, but comes at a cost to Financial capital. However, in the long-term, these investments expand our business capacities, valuation and brand equity.

PROSPERITY : Advancing Economic Resilience

- **50%** Women Directors on Boards
- **63%** Independent Non-Executive Directors on Boards
- **95%** Managers upskilled with enhance leadership competencies

- **81%** senior management upskilled with enhanced leadership competencies
- Recognised with awards and accolades by the industry - **18 awards**

Investment in leadership capabilities development, ongoing business processes and digital technology lead to positive impact on the Portfolio, Employees, Natural and Relationships capitals that may reduce the Financial capital. However, this will benefit all our six capitals in the longer term.

PEOPLE : Progressing Our Social Agenda

PEACE : Embodying Good Governance

- **92%** employee retention rate
- **26,790** employee training hours
- Invested **RM1.0 mil** on staff learning and development

- Upgraded mental health treatment coverage from **RM1,000** to **RM3,000** to include dependents
- Implemented increase in maternity leave to **98 days**

Investing Financial capital in upskilling employees is key for the future workplace growth and employee retention. In the longer term, this provides benefits to Employees, Knowledge and Portfolio capitals.

PEOPLE : Progressing Our Social Agenda

- **33%** reduction in GHG Emission from 2015 (base year)
- **52%** waste diversion rate in hotel

- **RM2.0 mil** Energy cost savings from the solar panels at the rooftop of Suria KLCC mall (since 2014)
- Installed **35 EV** charging points at KLCC Precinct, bringing total to **57**

Our investments to minimise carbon footprint have preserved our Natural capital and positively impact our Portfolio, Knowledge capitals in exchange for Financial capital.

PLANET : Protecting Our Environment

- Analyst report coverage: **11**
- No. of shareholders/unitholders: **8,686**

- **RM17.0 mil** Spent on corporate social investment and rental assistance to retail partners
- **87%** organisational culture survey score on integrity

Strong Relationships with our stakeholders will improve all capitals. Contribution and support assistance may impact Financial capital but will improve Relationships, Employees and Portfolio capitals in the longer term.

PEOPLE : Progressing Our Social Agenda